



**Management seminars**  
**Module 2 : Managing KPI's**

Perfection made simple



Knowledge is power. That's why R-M has called upon the industry's leading experts to pass on the benefits of their knowledge and experience to help you manage your business more efficiently and more profitably.

The R-M Management Seminars have been developed to suit the specific requirements of bodyshop owners, managers and sales staff.

All seminars have been developed to meet the very highest educational standards, with both practical and theoretical content to ensure easy learning.

## Module 2 : Managing KPI's

This two day seminar brings together the knowledge and experience of recognised industry consultants to help bodyshop management improve the efficiency and profitability of their businesses through operational performance and KPI management.

### Content

A combination of theory and practical exercises enable delegates to develop and monitor KPI's so that they can apply industry best practice to the repair process.

A case study encourages a question and answer session and the seminar content is presented to delegates in the form of a workbook.

### Target

The target audience includes bodyshop proprietors, managers, foremen, sales managers and the sales team.

A business knowledge of bodyshop economics and how the various core units within the bodyshop work together is helpful and all the better if delegates have attended Module 1.

### Objectives

Delegates, who have completed the seminar successfully, will be able to understand the economical structure of a body and paintshop and fully understand Key Performance Indicators. The seminar will demonstrate how delegates can assess the profitability of each profit centre within the bodyshop and apply those KPI's to key processes that will affect the profitability of the business.

### Benefits

The R-M Management Seminars have been developed to meet the very highest educational standards, to ensure that delegates can work together, exchange experience in the improvement of body and paintshop processes and understand how to monitor and improve their business by using KPIs.

**Module 2 : Use only  
the best processes !**



Product Offer



Colour Universe



Programmes For Success



Training Programmes